
NAPSLO UPDATE

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Mary Ellen Rozzell elected President of NAPSLO

Mary Ellen Rozzell of Continental/Marmorstein & Malone was elected President of the National Association of Professional Surplus Lines Offices, Ltd. (NAPSLO).

NAPSLO member firms voted at the Annual Business Meeting, on Friday, October 5, approving the slate of Officers and Directors selected by the Nominating Committee. The business meeting took place at the NAPSLO Annual Convention held at the New Orleans Marriott.

Ms. Rozzell is currently President of Continental/Marmorstein & Malone, a wholesale brokerage firm in Paramus, N. J. and is directly involved in all underwriting and management of the firm. She joined the firm in 1968 and was named a partner in 1986. Ms. Rozzell was named to the NAPSLO Board of Directors in 2001 and served as Co-Chair of the Legislative Committee. She was elected an officer in 2004 and has served as Treasurer, Secretary, and Vice President of the Association.

She also previously served on the New Jersey Insurance Commissioner's Producer Advisory Board and as President of the Surplus Lines Association of New Jersey. She attended New Jersey City University.

The following individuals were elected as new NAPSLO officers:

- **President** - Mary Ellen Rozzell, Continental/Marmorstein & Malone, Paramus, NJ.
- **Vice President** - John F. Wood, III, CIC, CIW, Specialty Risk Associates, Inc., Shreveport, LA.
- **Secretary** - Dale H. Pilkington, Colony Insurance Company, Richmond, VA.
- **Treasurer** - Marshall P. Kath, Colemont Brokerage Group, Inc., Dallas, TX.

Kevin T. Westrope, Westrope, Kansas City, MO was elected for a new three-year term on the Board of Directors.

Steven R. Gross, Metro Insurance Services, Inc.; **Marshall P. Kath**, Colemont Brokerage Group Inc.; **Tom Mulligan**, Western World Insurance Group; and **Gary Tiepelman**, CPCU, ASLI, Scottsdale Insurance Co., were reelected for three-year terms.

BACKGROUND

NAPSLO is a national trade association representing the surplus lines insurance industry. Surplus lines is a specialized segment of the insurance business that is also referred to as non-admitted, specialty and/or excess lines. Risks are placed with the surplus lines market when they cannot be placed in the admitted/licensed market.

NAPSLO represents surplus lines insurance agents/brokers and surplus lines insurance companies. NAPSLO has over 1,500 member offices in the United States, Canada, Germany, and England.