



Target Classes/Recent Successes

Westrope places Property, Builder's Risk, Inland and Ocean Marine, and Difference in Conditions (DIC) accounts. We have nationwide access to all markets in the standard and E&S market, along with access to the Bermuda, London/Lloyds, and European marketplaces. From a single-loss limit policy to a multi-layered placement, we'll utilize all of our resources to design the best program for you and your client.

Target Classes

- **Builder's Risk** – including cat-exposed, frame, engineered, large one-off jobs, and single perils
- **Catastrophe Exposed Risks/DIC** – wind, flood, earthquake, and deductible buy downs
- **Chemical, Oil and Gas** – including manufacturing, distribution, mixing/blending
- **Financial Risks** – financial guarantee, non-conforming use, political, terrorism, and others
- **Global Placements** – domestic placement plus local admitted policies and DIC wraps, large schedules
- **Habitational** – apartments, condominiums, subsidized housing, aluminum wiring
- **Healthcare Risks** – nursing homes, hospitals, assisted living chains, and pharmaceuticals
- **Hospitality** – hotels, motels, casinos and gaming, extended stays
- **Inland Marine** – contractor's equipment, motor truck cargo, auto physical damage, etc.
- **Layered Property Schedules** – all classes
- **Manufacturing** – all classes –HPR, plastics, furniture/wood, textiles, foundry, non-sprinkled, unprotected
- **Military Housing**
- **Public Entity** – municipal schedules, schools/universities, utilities, bridges/tunnels
- **Real Estate**
- **Restaurant Chains** – fast food and casual dining chains
- **Retail and Shopping Center Chains**
- **Stadiums/Arenas**
- **Technology Business** – chip manufacturers, communication, internet companies
- **Terrorism**
- **Time Shares**
- **Transportation** – MTC and terminal coverage, APHD, Independent Contractor Programs
- **Warehousing** – all classes

Examples of Accounts Recently Written

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| Military Housing including terrorism | \$5,000,000 |
| Municipality – South Florida - layered property loss limit program | \$3,900,000 |
| Apartments – FL and Harris Co, TX driven - layered property and wind buy-back..... | \$3,100,000 |
| Time Shares – South FL and HI driven – layered property excess and wind buy-back | \$2,430,000 |
| Hospital – New Orleans, LA - layered excess property | \$1,500,000 |
| Hotels – 100% coastal mid-Atlantic - layered property inc flood, EQ, and terror | \$ 950,000 |
| Restaurants – SE FL and CA – layered property including flood, CA EQ, and B&M | \$ 580,000 |
| Distributor – New Orleans, LA – layered property..... | \$ 545,000 |
| Builder's Risk on a Home and Condo Builder – SE Florida – layered builder's risk | \$ 525,000 |
| Apartments – Harris County, TX – layered property | \$ 485,000 |
| Woodworker – non-cat – layered property including EQ, Flood, and B&M..... | \$ 350,000 |
| California EQ DIC – Zone B, CA – layered CA EQ over global broker form on pharmaceutical mfg..... | \$ 330,000 |
| Auto Dealer – South Florida – property | \$ 310,000 |
| Chemical Manufacturer – non-cat – property inc terrorism | \$ 300,000 |
| Municipality – South Florida – excess layered property..... | \$ 250,000 |
| Fiberglass Boat Manufacturer – Florida – layered property..... | \$ 138,000 |
| Builder's Risk – Harris Co, TX – frame builder's risk on apartments..... | \$ 135,000 |
| Bank – SE FL – property coverage excess of wind pool | \$ 67,000 |
| Flood DIC – Florida – excess flood coverage over NFIP..... | \$ 50,000 |
| Condominium – South Carolina | \$ 50,000 |

For more information or to discuss new business opportunities, please call one of our experts:

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