



Marketing Catastrophe Prone Accounts

Enhance your strategic advantage with Westrope and Catastrophe Risk Modeling from Risk Management Solution (RMS®)

Westrope was the first wholesale broker to team with RMS to offer you a powerful tool to help market your clients' catastrophic exposures. Before now, catastrophic risk modeling was not generally available for most independent retail agents. Risk Browser, combined with experienced and knowledgeable Catastrophic Modeling Analysts at Westrope, can now provide you with a distinct competitive advantage over your peers and help you compete for larger and more complex accounts that benefit from catastrophic analysis.

RiskBrowser® provides:

- Earthquake and Hurricane loss estimates over a number of return periods and average annual losses.
- Detailed exposure summaries per location including distance to coast, elevation, soil type, distance to fault, and slope.

Westrope provides:

- Tests for Efficient Use of Capacity
- Cat Model Layering Analysis
- Specialty Program Management
- Catastrophe Data Management
- Correlation Analysis
- Greater Negotiating Strength
- Better Qualification of Accounts

Risk Management Solutions

Founded at Stanford University in 1988, RMS is the world's leading provider of products and services for the quantification and management of catastrophe risks. RMS Models offer coverage for over 50 countries and territories worldwide, representing more than 90% of global property insurance premiums.

For additional information or sample reports, or to discuss new business placement, please contact your property broker:

Westrope
 801 W. 47th St., Suite 500
 Kansas City, MO 64112
 Main: 816.842.8222
 Fax: 816.842.3081
info@westrope.com

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