



## Executive & Professional Liability

## New Market Access

Westrope has recently gained access to a wholesale only Healthcare PL / GL / Umbrella market that is AM Best A+ rated. This carrier is highly selective with regard to the wholesalers they work with. They focus on mid to large Healthcare risks that generate an average PL / GL premium of \$200,000. Target classes include:

- |  |                           |
|--|---------------------------|
| Home Health Care                                 | Rehabilitation Facilities |
| Temporary Medical Staffing Agencies              | Surgery Centers           |
| Imaging Centers                                  | Dialysis Centers          |
| Medical Laboratories                             | Blood Banks               |
| Medical Transportation (i.e. Ambulance Services) | Hospitals                 |
| Tissue Banks                                     | Pharmacies                |
| Drug & Alcohol Treatment Centers                 |                           |

Generally their appetite favors any account that is not an individual physician / surgeon or long term care facility driven.

**Please contact your regional Westrope broker listed below to discuss your opportunities.**

### Recent Successes:

Class of Risk	Line of Business	Premium
Kidney Dialysis	Professional Liability	\$170,000
Medical Staffing	PL / GL	\$123,415
MRI Facility	Professional Liability	\$33,000
Home Health Care	PL / GL	\$27,943
Physicians	Professional Liability	\$15,000
Assisted Living	PL / GL	\$15,000
Architect	E&O	\$50,000
Engineering Firm	E&O	\$19,907
Abstract Company	E&O	\$12,000
Printer (including cost of correction)	E&O	\$6,379
Sprinkler Design	E&O	\$4,300
Physician Practice	Cyber E&O (Privacy & Network Security)	\$2,500
Title Agency	Crime Coverage	\$87,000
Real Estate Company	D&O	\$49,000
Investment Company	Employment Practices	\$34,200
University – For Profit	D&O	\$22,000
Auto Dealership	Employment Practices	\$20,000
Nursing Home	D&O	\$16,000

### Executive & Professional Liability Team:

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