



Executive & Professional Liability

Westrope Solutions

The Westrope Executive & Professional Liability Department continues growing despite the softening market. We are seeing success in all area of Professional Liability, particularly Miscellaneous E&O. For assistance with all your Professional and E&O business needs contact your Westrope broker.

The classes of professional liability where we see the most opportunities are:

- **Cyber (Privacy & Network Security) and Technology E & O**
- **Real Estate - Title Agent, Surveyor, Appraiser, Property Manager and Real Estate Agent**
- **Insurance Agent – MGA’s, MGU’s, TPA’s (and many of our own agents E & O)**
- **Lawyers - Primarily firms with tough specialties (Plaintiff/IP/SEC) and/or losses**
- **Architects & Engineers and Contractors Professional**
- **Miscellaneous E&O – Consultants, Inspectors, any “Service” Providers**

RECENTLY WRITTEN ACCOUNTS

| <i>Class of Risk</i> | <i>Line of Business</i> | <i>Premium</i> |
|-----------------------------|--------------------------------|-----------------------|
| Insurance Agent | E&O | \$37,900 |
| Equipment Leasing | E&O | \$22,000 |
| Freight Broker | E&O | \$16,000 |
| Contractors Professional | E&O | \$10,500 |
| Designer of Steel Buildings | E&O | \$10,000 |
| Physician Practice | E&O(Med. Billing) | \$8,200 |
| Staffing Firm | Cyber | \$2,500 |
| Aviation Company | D&O / EPL | \$115,000 |
| Bio Diesel Facility | D&O | \$37,000 |
| Broker Dealer | D&O/EPL/Fiduciary | \$17,500 |
| Tech Company (Dev. Stage) | D&O / EPL | \$11,000 |
| Mail Order Pharmacy | PL | \$11,000 |
| Clinical Trails | PL | \$5,000 |
| Student Health Facility | PL | \$4,500 |

Executive & Professional Liability Team:

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| <p>Phil Holderness - Department Manager & Broker Territory DC, IN, KY, MI, MD, OH, VA, WI, WV 816.412.7571 pholderness@westrope.com</p> | <p>Kathy Gustafson - Broker Territory AK, AZ, CA, CO, HI, ID, KS, MN, MT, ND, NM, NV, OR, SD, UT, WA, WY 816.714.7467 kustafson@westrope.com</p> | |
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PROPERTY | CASUALTY | EXECUTIVE & PROF LIABILITY | BINDING AUTHORITY | LIFE SCIENCES WORKERS' COMP | HEALTHCARE | CONSTRUCTION | TRANSPORTATION | CLAIMS | AGRIBUSINESS

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