



WESTROPE

ENSURING INSURANCE

Life Sciences

Combining medical expertise with practical insurance knowledge

Do you have life science clients? Then you need **Westrope!**

Target Markets:

- Product exposures involving **dietary supplements, energy drinks, medical devices, implantable devices, surgical/laboratory/dental equipment**
- Manufacturers/Distributors of **medical devices, diagnostic equipment, nutraceuticals or pharmaceuticals or components within these classes**
- Entities involved in **clinical trials** – Pharmaceutical companies, Clinical research organizations, emerging companies

If you are a Life Science Specialist, **Westrope offers:**

- Access to wholesale only E&S carriers and underwriters both domestically and abroad
- Submission coordination to capitalize on both your and our relationships with underwriters
- Additional carriers for a client who needs high excess limits
- Assurance that the market place is reserved for you if needed

If you are a generalist with a Life Science prospect, **Westrope offers these additional services:**

- Knowledge to coordinate and streamline the underwriting process
- Support in completing and understanding class specific applications
- Access to our relationships with life science underwriters
- Since we partner with all the carriers with a life science appetite, confidence you are presenting all the available options to your client

Don't limit yourself or your client; get the best life sciences options for your insureds by contacting Sandie Mullen at smullen@westrope.com / 816-412-7556, or your Westrope broker.

PROPERTY | CASUALTY | EXECUTIVE & PROF LIABILITY | AGRIBUSINESS | WORKERS' COMP
HEALTHCARE | CONSTRUCTION | TRANSPORTATION | CLAIMS SERVICES | LIFE SCIENCES

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