



## Grow Your LifeScience Business with WESTROPE !

Many areas within the health, wellness and rehabilitation sector are growing, even in this depressed economy. This rapidly expanding and complex industry requires proficiency in both the insurance and medical fields. The *Westrope Life Science Group* can assist you in identifying coverage needs and markets with a strong appetite for Life Science and related business.

### **Target Classes – Health, Wellness & Medical Product Manufacturers & Distributors**

- Vitamins, Herbs & Supplements
- Surgical Implants
- Medical/Laboratory Equipment
- Invasive Devices
- Disposable Medical Supplies
- Food Additives & Energy Drinks
- Cosmetics and Lotions
- Animal and Pet Nutrition

### **Products We Broker- (Primary and Excess)**

- Products and Completed Operations Liability
- E&O Coverage for Distributors and Sales Representatives
- General Liability – Including Products
- Product Contamination and Recall
- BOP's for Emerging Technology Companies

Our Life Science Practice Leader, Sandie Mullen, is experienced in both insurance and medical technology. Sandie started her career in the medical technology field and has an “insiders” understanding of the industry, products and challenges that your clients face. Sandie can assist with identifying potential exposures and recommending solutions to address the same.

**For additional information, or to discuss new business opportunities, please contact Sandie Mullen directly, or via [FYIScience@Westrope.com](mailto:FYIScience@Westrope.com)**

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#### **About Westrope**

Westrope is the 7th largest wholesale insurance broker in the U. S. Based in Kansas City, MO. Westrope specializes in property, casualty, executive and professional liability, healthcare, lifescience, agribusiness, transportation, construction and workers' compensation. [www.westrope.com](http://www.westrope.com)

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WORKERS' COMP | HEALTHCARE | CONSTRUCTION | TRANSPORTATION | CLAIMS | AGRIBUSINES  
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